

## INVESTING WITH COMMONWEALTH ANNUITY

Commonwealth Annuity offers combination fixed and variable annuities to help fund your retirement plan. These annuities offer a wide variety of investment and payout options to help create the retirement plan that is right for your needs.

An annuity purchased for a tax-qualified retirement account does not provide any additional tax deferred treatment of earnings beyond the treatment that is already provided by the tax-qualified plan itself. For such plans, the Contract should be purchased for other features and benefits, such as the Fixed Account's minimum interest rate guarantee, the Standard Death Benefit, the Step-Up Death Benefit, or the Annuity Options.

The tax and legal information presented here is a summary of Commonwealth Annuity's understanding of current federal tax laws and is not exhaustive. We suggest you consult your attorney, accountant or tax advisor for information regarding your particular financial situation. Neither Commonwealth Annuity nor any of its agencies may give legal or tax advice.

This variable annuity contains certain fees and charges including mortality and expense charges, administrative charges, withdrawal charges and a contract fee. Guarantees are based on the claims-paying ability of the insurer.

Annuity contracts do not represent deposits or obligations of any banking institution nor are they insured by the Federal Deposit Insurance Corporation or guaranteed by any Federal government agency.

Certain contract provisions and riders may not be available or may vary by state.

Commonwealth Annuity Advantage IV is a flexible premium fixed and variable deferred annuity issued by Commonwealth Annuity and Life Insurance Company, 132 Turnpike Road, Suite 210, Southborough, MA 01772. Securities distributed by Epoch Securities Inc. member FINRA/SIPC.

Commonwealth Annuity and Life Insurance Company is an affiliate of Goldman Sachs Asset Management.

This brochure does not constitute an offer to buy this product. Before purchasing a variable annuity contract, carefully consider the contract and the underlying funds' investment objectives, risks, charges and expenses. Both the contract prospectus and the underlying fund prospectuses contain information relating to investment objectives, risks, charges and expenses, as well as other important information. The prospectuses are available from your licensed financial adviser or the insurance company or by calling 1-800-457-8803. You should read them carefully before purchasing a variable annuity contract.

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## COMMONWEALTH ANNUITY ADVANTAGE IV VARIABLE ANNUITY

### COMMONWEALTH ANNUITY AND LIFE INSURANCE COMPANY

#### SERVICE CENTER MAILING ADDRESS:

P.O. Box 758550  
Topeka, Kansas 66675-8550  
1-800-457-8803

#### HOME OFFICE:

132 Turnpike Road, Suite 210  
Southborough, MA 01772  
1-866-297-7531

[commonwealthannuity.com](http://commonwealthannuity.com)

MAKING THE *most*  
OF YOUR RETIREMENT  
WITH ADVANTAGE IV.



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# ADVANTAGE IV. THE ADDED FLEXIBILITY YOU *want*. THE SECURITY YOU *need*.



Commonwealth Annuity Advantage IV offers you significant flexibility in designing a retirement savings solution. You can choose from over 60 variable investment options<sup>1</sup> in building your retirement plan. Commonwealth Annuity Advantage IV provides you with the ability to protect your retirement nest egg while you seek to accumulate wealth, including a fixed account that provides a guaranteed return,<sup>2</sup> and a death benefit plan to protect beneficiaries. It is the combination of choice and security you want in a retirement savings vehicle.

## ELIGIBILITY

**Includes non-qualified and qualified plans:**

403(b), 457(b)gov, 457(b)non-gov, 408(b), IRA (Traditional), Roth IRA, SEP-IRA, Simple IRA, 401(k)

**Issue age for Owner and/or Annuitant:**

Non-qualified plans: 0 to 79, Qualified plans: 0 to 79

When choosing an annuity to fund your qualified plan, keep in mind that tax deferral can be achieved through other investment vehicles funding the plan. A Commonwealth Annuity Advantage IV variable annuity has several options and features that may be appropriate for your situation.

## FIXED ACCOUNT<sup>3</sup>

- Fixed Account – guaranteed interest rate of 2% for first 10 years, 3% thereafter.
- Total purchase allocations into the fixed account limited to \$100,000 per year for non-qualified contracts, \$1,000,000 per year for qualified contracts.
- When credited rate is 3% or lower, transfers into the fixed account are limited to 25% of contract value as of prior anniversary per year.
- Transfers out of the fixed account can be made at any time, but may be limited to 25% of fixed account value as of prior anniversary per year.

## DOLLAR COST AVERAGING (DCA) OPTION

This option transfers an equal portion of your DCA account on a regular basis into the subaccount(s) of your choosing. This allows you to take advantage of fluctuating market prices by making scheduled investments. This feature can reduce the average price

of your subaccount units over time. Dollar cost averaging does not ensure a profit. You should consider your ability to continue investing during periods of low price levels.

## STANDARD DEATH BENEFIT

Prior to age 75, greater of a) or b) below, less premium taxes:

- a) Contract value less debt
- b) 100% of purchase payments, adjusted for withdrawals, less debt.

After age 75, contract value less debt, less premium taxes.

## OPTIONAL RIDERS<sup>2, 3, 4</sup>

### Step-Up Death Benefit Rider

We offer an additional step-up for 0.20%, on an annual basis, of separate account contract value. This rider is the greater of a) or b) below, less premium taxes:

- a) Contract value less debt
- b) Highest contract anniversary value prior to oldest owner's 81st birthday, adjusted for subsequent purchase payments and withdrawals, less debt.

### No Withdrawal Charge Rider

0.35%, on an annual basis, of contract value.

Available only on the following qualified plans:

403(b), 457(b)gov, 457(b)non-gov, SEP-IRA, Simple IRA, 401(k)

## CONTRIBUTIONS

- Single and periodic payment(s)
- Payroll deductions for qualified plans
- Pre-authorized withdrawals from checking account available for non-qualified annuities and IRAs.

## PURCHASE PAYMENTS

	Initial	Subsequent
Qualified employer sponsored plan:	\$50	\$50
IRA:	\$50	\$50
Non-Qualified:	\$2,500	\$500

Maximum Purchase Payments per life of contract: \$1,000,000 (without prior approval from Commonwealth Annuity)

## TRANSFERS

You can make transfers among the various subaccounts and the fixed account. Transfer restrictions apply. See prospectus for details.

## LOAN PROVISION

May be available under qualified plans. Minimum \$1,000. No annual administrative or set-up charge. Loan balance is charged 5.5% and value securing<sup>5</sup> loan is credited 3%.

## ANNUITY PAYOUTS OPTIONS<sup>2, 6</sup>

- Guaranteed income for life
- Guaranteed for life and joint annuitant's life
- Guaranteed income for specified time period of 10 years
- Other options may be available
- Annuitization may not be later than the 90th birthday of the oldest annuitant or owner.

## WITHDRAWALS<sup>7</sup>

Each Contract Year, you can withdraw up to 10% of the contract value without incurring a withdrawal charge. If more than 10% of the contract value is withdrawn, the excess may be subject to a withdrawal charge.

## WITHDRAWAL CHARGES

Contribution Year:	1	2	3	4	5	6	7+
Charge:	6%	5%	4%	3%	2%	1%	0%

Withdrawal charge schedule applies to each purchase payment.

Early withdrawal charges are waived for qualified plans if the owner is 59 ½ years and the contract is 5 years old.

## CONTRACT CHARGES AND FEES

- Mortality and Expense Risk Charge: 1.15%
- Administration Charge: 0.15%
- Contract Fee: \$30 (if contract value is less than \$50,000)
- Underlying Funds: the underlying funds in our products carry fees and expenses in addition to the fees listed above. See the fund prospectuses for more information.

## AUTOMATIC ASSET REBALANCING OPTION

You can establish a desired investment mix and have your assets automatically adjusted on a monthly, quarterly, semi-annual, or annual basis. Not available concurrently with Dollar Cost Averaging.

## DISABILITY WAIVER

- Provides for a waiver of withdrawal charge if the contract owner is physically or mentally disabled impairment which has lasted or can be expected to last for a continuous period of not less than 12 months.
- Contract must be in force for 2 years prior to disability
- Disability must occur prior to 66th birthday

## EXTENDED CARE WAIVER

- Provides for a waiver of withdrawal charges if the owner is hospitalized or admitted to a skilled healthcare facility for a period of at least 90 days.
- Contract must be in force for 2 years prior to hospitalization or admission to a skilled healthcare facility.
- Confinement must begin prior to 75th birthday

## INVESTMENT OPTIONS

In addition to a complete line-up of investment options covering a broad array of investment styles and asset classes, we offer the Goldman Sachs Asset Allocation Portfolios.<sup>8</sup> Each portfolio seeks to deliver: a comprehensive investment strategy; automatic diversification and risk management; forward-looking, quarterly tactical rebalancing; simplicity and efficiency.<sup>9</sup>

<sup>1</sup> Not all investment options are available in non-qualified contracts. Read prospectus for details.

<sup>2</sup> Guarantees are based on the claims-paying ability of Commonwealth Annuity and Life Insurance Company.

<sup>3</sup> May not be available in all states. Restrictions may apply.

<sup>4</sup> Riders contain restrictions and limitations. Please see the prospectus for more complete information.

<sup>5</sup> Different terms may apply for ERISA based loans.

<sup>6</sup> May vary by state.

<sup>7</sup> Withdrawals are subject to income tax and withdrawals prior to age 59 ½ are subject to additional 10% tax penalty.

<sup>8</sup> The ability of the Goldman Sachs Asset Allocation Portfolios to meet their objectives is directly related to the ability of the Underlying Funds to meet their objectives as well as the allocation among the Portfolios by the Investment Manager. An investment in the Asset Allocation Portfolios will involve not only the expenses of a Portfolio itself but a proportionate share of the expenses of the Underlying Funds (including operating costs and investment management fees).

<sup>9</sup> For qualified plans only.